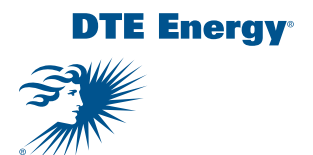


Supply Chain Supplier Symposium 2010

Sharing Strategies for Success

June 22, 2010
MGM Grand Detroit



A Note from Tony Tomczak



Welcome to DTE Energy's Supply Chain Supplier Symposium.

The belief that our success as a world-class energy provider is centered on our diverse supply base – is undeniably true.

The chosen theme for this Supplier Symposium, "Sharing Strategies for Success," is important because each of you share in our success. We know that the demands on you to help keep our business performing at high levels with your outstanding Quality, Safety, Technology and Cost Savings efforts has not come without a price.

Today we want to share some of our strategies with you in hopes of your better understanding of what continues to make DTE Energy one of the most successful energy providers in the nation.

We would like to thank you for your dedication and enthusiasm centered on our Continuous Improvement and Customer Satisfaction initiatives. Through your focused efforts, we are both better business partners for future endeavors and success.

Because of your diligence and hard work, we look to you, our valued suppliers as a resource for our continued growth and development.

Anthony J. Tomczak

Director – Purchasing
DTE Energy

Program

7:30 a.m. – 8:15 a.m.	Continental Breakfast	
8:15 a.m. – 10:00 a.m.	Opening Remarks	Tony Tomczak
	DTE Energy Priorities	Gerry Anderson
	Supply Chain Mission, Vision & Goals	Tony Tomczak
10:00 a.m. – 10:15 a.m.	Break	
10:15 a.m. – 11:00 a.m.	Continuous Improvement	Shawn Patterson
	Continuous Improvement Survey	Venus Randle
11:00 a.m. – 12:15 p.m.	Lunch	
12:15 p.m. – 2:00 p.m.	Business Development	Patricia Poppe
	Suppliers and the Economy	Dave Meador
2:00 p.m. – 2:15 p.m.	Break	
2:15 p.m. – 3:15 p.m.	Customer Service	Steve Kurmas
	Supplier Recognition Awards	Tony Tomczak
3:15 p.m. – 5:00 p.m.	Supplier Networking Reception	



Gerard M. Anderson

President & Chief Operating Officer
DTE Energy

Gerard M. Anderson is president and chief operating officer of DTE Energy a Detroit-based diversified energy company involved in the development and management of energy-related businesses and services nationwide. Anderson oversees all of the company's electric, gas and nuclear operations, encompassed in its two main operating subsidiaries, Detroit Edison and MichCon, as well as its non-utility businesses, which are focused on power and industrial projects, natural gas pipelines and storage, energy trading, and unconventional gas production. He has been the architect and leader of the company's strategy to develop its non-regulated businesses and its focus on cost and operational excellence in the utility businesses.

Anderson joined DTE Energy as vice president of non-utility business in 1993. As chief executive officer of DTE Biomass Energy, DTE Energy Services and DTE Coal Services, he led efforts to expand the company's landfill gas power generation business, to supply projects and services to large industrial, institutional and commercial clients, and to provide coal and transportation services to utilities and industrial customers. In April 1997, he became executive vice president, DTE Energy, where he directed the company's \$10 billion power generation, power marketing, coal supply and marketing activities. He was named president of DTE Energy in 2004 and assumed the responsibilities of chief operating officer in 2005.

Prior to joining DTE Energy, Anderson was a senior consultant at McKinsey & Co., Inc., an international management consulting firm, from 1988 to 1993. There he worked closely with clients' senior management, focusing on the energy sector and financial institutions. From 1986 through 1987, he was employed with an economic forecasting group, The Research Seminar in Quantitative Economics, and the U.S. Congressional Budget Office. Anderson also worked at R.T.K.L Associates, Inc. and The Collaborative, Inc., serving as an engineer and project manager for these two architectural/engineering firms from 1981 to 1985.

Anderson earned a bachelor of science degree in civil engineering at the University of Notre Dame. He also earned a master of business administration degree and a master of public policy degree from the University of Michigan.

Anderson is the former chairman of the Center for Energy and Economic Development and the EEI Committee on Environment. He is a member of the board of directors of The Andersons, a diversified public company focused on agricultural markets. He also is involved in various local community and civic activities, serving on the board of trustees of The Nature Conservancy, Michigan chapter; chairman of the Michigan Greenways Initiative; and as a member of the Executive Committee of The Parade Company. He also serves on The Henry Ford Board of Trustees and on the board of Business Leaders for Michigan.



Steven E. Kurmas

President & Chief Operating Officer
Detroit Edison

Steven E. Kurmas is president and chief operating officer of Detroit Edison, one of three major business units of DTE Energy, a Detroit-based diversified energy company involved in the development and management of energy-related businesses and services nationwide. Kurmas is responsible for power generation, fuel supply, electric distribution, customer service, marketing activities and assorted support functions.

Kurmas previously served as executive vice president of fossil generation at Detroit Edison, responsible for the operation of the company's fossil-fueled electric power plants. He joined Michigan Consolidated Gas Company (MichCon) in 1979 and held various engineering and construction leadership posts before being named vice president, gas supply in 1995. Over the next several years, he held senior management positions in gas supply, transmission, and storage and gas operations. At the time of the merger of DTE Energy and MCN Energy in 2001, Kurmas served as president and chief executive officer of MCN Energy's midstream & supply and senior vice president of MichCon supply services. Kurmas was named Detroit Edison's senior vice president, electric operations and customer service in 2003.

Kurmas earned a bachelor of science degree and a master's degree in chemical engineering from Wayne State University. Kurmas is a licensed professional engineer.

Kurmas was appointed by Governor Jennifer M. Granholm to the Great Lakes Wind Council in 2009. He serves on the board of directors of the Detroit Regional Chamber of Commerce, Michigan State Chamber of Commerce and YMCA Southeast Michigan. He is also treasurer and past president of the board of directors of the Engineering Society of Detroit. In 1996, Kurmas was selected by Gas Industries magazine as outstanding gas industry manager of the year. Kurmas was elected to Wayne State University's College of Engineering Hall of Fame and also received the Distinguished Engineering Alumnus Achievement Award in 2001.



David E. Meador

Executive Vice President and Chief Financial Officer
DTE Energy

David E. Meador is executive vice president and chief financial officer of DTE Energy. Meador is responsible for investor relations, treasury, business taxes and financial forecasting, accounting and corporate services for DTE Energy. Additionally, he oversees the supply chain management facilities, fleet, warehousing functions and continuous improvement functions.

Meador joined DTE Energy in 1997 as vice president and controller. In May 2001, the board of directors elected Meador to his current position. In addition to controller, Meador served as senior vice president and treasurer. Prior to joining DTE Energy, he served in a variety of financial and accounting positions at Chrysler Corporation for 14 years, and was an auditor with Coopers & Lybrand.

Meador earned a bachelor's degree in accounting and a master of business administration degree from Wayne State University. He is a Certified Public Accountant and member of the MACPA, AICPA, FEI and Corporate Executive Board.

Meador was named 2008 CFO of the Year for Large Public Companies by Crain's Detroit Business. Active in leadership development, Meador was DTE Energy's representative as a founding member of the Society of Organizational Learning based in Cambridge, Mass. led by Peter Senge. Meador serves on the Board of Directors of Landauer, Inc., The Detroit Institute of Arts, the Autism Alliance of Michigan which he co-founded, and the Hudson-Webber Foundation. He also serves on the Investment Committee of the Community Foundation for Southeastern Michigan.





Patricia K. Poppe

Director, Energy Efficiency Regulated Marketing
DTE Energy

Patricia K. Poppe is director of energy efficiency of regulated marketing for DTE Energy. Poppe is responsible for the development, management and marketing of energy efficiency products and programs for residential and commercial markets for the company's regulated subsidiaries, Detroit Edison and MichCon.

Prior to joining DTE Energy, Poppe worked at General Motors as a manufacturing engineer at the Detroit-Hamtramck Assembly Plant and body shop area manager and general assembly area manager at the Lordstown Assembly Plant in Lordstown, Ohio. She relocated to Lansing, Michigan where she was assistant plant manager for the newly built lean vision Lansing Grand River Assembly Plant. The brand new facility won the prestigious JD Power Gold Plant award for the highest quality products in North and South America. The plant was third in the world for quality under Poppe's leadership.

Poppe joined DTE Energy in 2005 as director of enterprise performance management. In 2006, she was named plant director for five power plants where she was responsible for the production of 3,200 megawatts of electricity, \$750 million in annual revenue and a \$150 million operating budget. In May 2010, Poppe was named director of energy efficiency in the regulated marketing organization.

Poppe earned a bachelor's degree and a master's degree in industrial engineering from Purdue University. She attended Stanford University for the Sloan Fellow program where she earned her master's degree in Management.

Poppe is the vice chairperson on the board of directors of Boys Hope Girls Hope, a New Leader for the Detroit Symphony Orchestra and member of Power of 100 Women for the Michigan Women's Foundation.



Shawn Patterson

Director, Corporate Services
DTE Energy

Shawn P. Patterson is the director of corporate services at DTE Energy. In his current role, Mr. Patterson is responsible for procurement, materials and logistics, fleet, facilities, and investment recovery. The corporate services business unit is comprised of 500 employees operating in over 30 locations throughout the state of Michigan.

Patterson has spent nearly 10 years at DTE Energy. In his prior assignments, Patterson led the resource management team in the distribution operations organization where he was responsible for resource planning and schedule coordination for major system construction, reliability programs and reactive maintenance from system trouble. He also led contractor strategy for over \$200 million in external spend.

Patterson's achievements include leading the procurement team in realizing over \$130 million in savings in 2009, enabling company to withstand significant downturn in revenue, receiving numerous national awards for supply chain's supplier diversity program, successful renegotiation of \$45 million annual line-clearance program reducing costs by \$10 million, while growing minority and diverse suppliers, and restructuring pole-top maintenance program to achieve 100 percent turnkey approach with major overhead contractors.

Patterson earned a bachelor degree in mechanical engineering from the University of Notre Dame. He earned a master of business administration and a master's degree in mechanical engineering from MIT.





Tony Tomczak

Director, Purchasing
DTE Energy

Tony Tomczak is the Director of Purchasing for DTE Energy. This group is responsible for all non-fuel purchases and materials planning for DTE Energy. Service and material needs flow through this team entailing finding competitive, high quality supply, diversity supplier focus, understanding the global marketplace, and driving costs down and improving cash flow through payment terms and reducing inventory with the supply base. A few examples of what is bought and sourced through this team are external audit needs, line clearance services, construction services, wire and cable, transformers, temporary labor, hardware and software, prescription drugs, healthcare administration, uranium and capital equipment supporting the generation facilities.

Previously, Tony held the leadership position of Vice President, Purchasing for Tower Automotive responsible for materials and services expenditures. Prior to this assignment, Mr. Tomczak was Director, Supply Chain Management, Americas for Federal-Mogul Corporation with responsibility spanning procurement and materials management in support of manufacturing and distribution of aftermarket auto parts.

Tony has worked at DTE Energy since April, 2006. He has a Bachelor of Science degree in Industrial Engineering from Purdue University (1988), and a Master of Science degree in Industrial Operations with distinction from Lawrence Technological University of Southfield, Michigan (2000).



Venus Randle

Principle Project Process Consultant
DTE Energy

Venus D. Randle is a continuous improvement project manager at DTE Energy. In her current role, Randle supports the procurement and materials and logistics teams in developing solutions to continuously improve their processes and operations. Her goals are to develop our team member's problem solving capabilities and to establish a culture of continuous improvement.

Randle has been with DTE Energy for three years. Most recently, she led the Southeast Michigan material and logistics order fulfillment project team in MichCon where she was responsible for reducing resources in the three satellite warehouses, which resulted in a \$400,000 budget reduction. She also supervised the Supplier Response Team during implementation of our enterprise business systems. The team responded to more than 6,000 supplier requests for information in 2007.

Randle's accomplishments include the Home Protection Plan warehouse consolidation which will enable the company to reduce its facility footprint and cost, MichCon inventory reduction, warehouse consolidation and centralizing order fulfillment enabling the company to continue to reduce EG inventory to meet our \$12 million 2010 ending inventory target and revised materials and logistics' procedures and flow charts to specify the desired methods for performing work.

Mrs. Randle earned a bachelor's degree in health policy administration and a master of business administration in finance from Pennsylvania State University.





John H. Eley Jr.

Manager, Procurement Operations
DTE Energy

John H. Eley is the manager of procurement operations for DTE Energy. He is responsible for supplier diversity and the supplier pre-qualifications programs, as well as identifying potential diverse suppliers and developing business opportunities within the various DTE Energy business units of fossil generation, distribution operations, nuclear generation, gas operations, corporate services and non-regulated entities.

Eley has helped develop a DTE Energy Mentorship program that encourages all DTE Energy business units to actively participate in mentoring three to four current or potential diverse suppliers with opportunities within their business unit and provide change management and continuous improvement support. The supplier diversity team is involved in the education of internal customers on diverse firms by identifying and providing opportunities, and participating in on-site visits to monitor and evaluate supplier performance. He chairs DTE Energy's supplier diversity external Executive Advisory Council comprised of DTE Energy executives and diverse suppliers.

Eley joined DTE Energy in 2008. Prior to joining DTE Energy, he held the position of supply chain site administrator for Sinai-Grace Hospital and manager of supplier diversity for the Detroit Medical Center with the responsibility of managing their minority and women based enterprise supplier purchases and development. He held various positions with General Motors in their manufacturing, purchasing and supplier diversity business areas.

Eley earned a bachelor's of science degree in business administration and marketing from Norfolk State University, a master's of science degree in business management from Central Michigan University, and completed studies in strategic planning from the Wharton School of Business – University of Pennsylvania.

Eley serves on the National Association of Minority Contractors Detroit Advisory Board represents to the Edison Electric Institute (EEl) Supplier Diversity Committee and is a member of the Center for Economic Empowerment and Development Board of Directors.

Supplier Recognition Award Recipients

Cost Savings Award

Medco Health Solutions, Inc.
ERMCO
R.L. Coolsaet Construction Co.

Supplier Safety Award

Choctaw-Kaul Distribution Company
Kappen Tree
Corby Energy Services

Diversity Supplier Award

Ideal Contracting LLC
Utility Resource Group

Diversity Champion Award

URS Corporation

Continuous Improvement Award

NG Gilbert Corporation
AllState Fastener
Elster American Meter

Supplier Innovation Award

Michigan CAT
Power Line Supply
MRC McJunkin Red Man Corporation

Supplier Diversity Advocate

Matthew Brunette
Lori Taylor-Wallace



Valuing diversity... it helps us complete our job.

At DTE Energy, we are committed to our diverse work force and to growing a network of diverse suppliers, including minority and women owned businesses. We recognize the value of the fresh perspectives, ideas and efficiencies it brings to our company and the communities we serve. We believe building diversity in all that we do helps us complete our job as an energy provider, employer and community partner.

DTE Energy



The Power of Your Community | e = DTE®