



At DTE, we work to meet your needs for affordable, reliable, safe and clean energy. DTE is regulated by the Michigan Public Service Commission (MPSC), which means our prices are controlled and can only change when they are approved by the commission.

If you want to see the details of each natural gas rate, including the DTE Energy tariffs approved by the MPSC, go to **dteenergy.com/pricing** or request a copy at **mydteenergy@dteenergy.com**.

## UNDERSTANDING YOUR NATURAL GAS PRICING

DTE Energy passes on the cost of natural gas we buy with zero markup. That means you pay what we pay for the natural gas you use, as reflected by the Gas Cost Recovery charge on your bill.

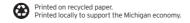
Every customer, regardless of usage, pays the monthly **Customer Service charge**. That charge helps pay for the cost of reading meters, preparing bills and maintaining our gas distribution system. For more information on the charges found on your bill go to **dteenergy.com/pricing**.

#### **WANT MORE HELP?**

Learn more about natural gas pricing at dteenergy.com/pricing

To speak with a DTE customer representative about your pricing options or for answers to questions about your bill, call **855.DTE.4BIZ**.







# UNDERSTANDING YOUR NATURAL GAS PRICING





#### **OPTIONS FOR YOU**

Billing programs provided by DTE offer a number of options to meet your business needs, including AutoPay, BudgetWise Billing, eBill Paperless Billing, and Flexible Due Date. Learn more at deenergy.com/businessbilling.

The BioGreenGas program offers your business the voluntary option of supporting renewable natural gas development in Michigan.

More information is available at dteenergy.com/biogreengasbiz.

### MANAGING YOUR NATURAL GAS USAGE



There are two factors that have an impact on your monthly bill: the weather outside and your monthly usage.

When it's cold outside, your furnace must work harder and longer to heat your business, especially for large spaces like warehouses. Keeping your thermostat higher or setting a higher temperature for natural gas appliances can also drive up your usage. The more energy you use the higher your bill will be. For tips on how to power your business as efficiently as possible, visit dteenergy.com/savenow.

#### SAFETY AND RELIABILITY



DTE Energy maintains a network of storage facilities, pipelines, mains and service lines that bring in natural gas from across the country and distribute it to your

business. The **Distribution charge** on your bill helps pay for maintenance and upkeep of that network.

We are also hard at work upgrading older lines with newer, modern materials that ensure your service is there when you need it. The **IRM surcharge** on your bill helps DTE make these improvements.

#### Dear DTE Energy Customers,



Our mission at DTE Energy is helping your business succeed by providing safe, reliable, affordable energy to you every day. We know that businesses across Michigan depend on us to provide a dependable, clean-burning supply of natural gas to power their success every day.

DTE is committed to helping our business customers see savings that will impact the bottom line. For example, as the cost of natural gas continues to fall, DTE is buying natural gas at cheaper summer prices and storing it underground in our network of storage fields for winter. This allows DTE to avoid needing to buy gas when demand and prices are high. Those savings get passed on to you because DTE does not make a profit on the cost of the natural gas we buy.

We also are hard at work offering ways to help customers create their own savings. Through our energy efficiency programs, we help customers save \$40 million each year with more than 500 incentives to improve energy efficiency and reduce their usage. Our website also provides a library of low-cost or no-cost energy efficiency tips that business owners can implement to cut usage and expenses. You can find more information about these programs in this insert.

To ensure our natural gas system remains safe and reliable, we are in the middle of a five-year infrastructure upgrade program. This includes upgrading service lines and installing new meters that make it easier to pinpoint service interruptions and reduce repair times, ensuring your natural gas service will be there to power your business.

Thank you for the opportunity to serve you.

**Mark Stiers**President, DTE Gas
DTE Energy